Abdelrahman Zohairy

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EXPERIENCE

Pomerol Partners   **London, UK**
Business Intelligence Consultant   **2017 – Present**
- Client and technical lead on a project for a pharmaceutical firm with >US$10B market capitalization. Scripted new ETLs according to Europe's Head of Finance to create new dashboards including accounts receivable, provisions, inventory, weekly sales, and competitor's analysis using QlikView. Dashboards have 25+ unique daily users including the CEO of Europe and Europe's financial managers.
- Client and technical lead on a project with a multinational utilities company with >$9B market capitalization. Led setting up a complex security structure on Qlik Sense Management Console. Worked with Directors to create marketing dashboards using Qlik Sense. Dashboards being used daily by marketing managers and executives.
- Assisted a major US hospital to setup a complex SQL write-back extension (K4 Analytics) on Qlik Sense.
- Worked in a team of three to transform and migrate legacy reporting for a major airline in London. Transformed highly complex legacy reports from Crystal Reports to Lavastorm, Google Big Query, and Qlik Sense.

Egyptian Air Force   **Cairo, Egypt**
Soldier—16 months of mandatory military service   **2016 - 2017**
- Promoted to Corporal for exemplary discipline. Received basic military training and fire protection training.

Zohairy Hospital   **Cairo, Egypt**
Business Consultant—part-time during BSc   **2012 - 2014**
A family-owned leading private hospital consisting of 7 floors, 70 beds, 300+ staff, and 5M $ annual revenue. Worked part-time during BSc.
- Decreased the finance department workload by 25% through outsourcing 90% of payroll to the National Bank
- Overhauled CCTV and introduced remote access boosting employee adherence and increasing patient safety
- Pioneered a new website to fuel digital innovation. The website received 100+ business inquiries and 5000 unique visitors during 1st year and attracted three international investment firms.
- Co-developed with the CEO an ETL transforming SQL to Qlik Sense dashboards. This CEO and the board track and take daily financial and operation decisions using the dashboard. Assisted a sell-side advisory firm to conduct a financial and operational due diligence using the Qlik Sense Analytics dashboards.

EDUCATION

INSEAD   **Online**
Executive Education, Strategy in the Age of Digital Disruption, Distinction   **2017 - 2017**
- Developed a digital strategy for Zohairy Hospital, my family-owned hospital, in an action learning project (grade: Distinction).

Imperial College London   **London, UK**
MSc, Management and Health Administration, 2:1   **2014 - 2015**
- Teamwork with 20+ nationalities, project grades: Accounting A+, Health Econ A+, Strategic Management A

German University in Cairo   **Cairo, Egypt**
BSc, Economics and Finance, 1st with high honors   **2009 - 2014**
- Awarded A+ on my econometrics graduation thesis and 12 A+, 12 A, 6 A- out of 46 core subjects

ADDITIONAL

- Designed and developed 5 websites using WordPress. Currently managing two websites.
- Won 34st/926 (top 4%) on a McKinsey Analytics Online Hackathon using DataRobot ML and Python.
Languages: English (Fluent), Arabic (Native).
Nationality: Egyptian (requires work sponsorship).
Technology stack:
QlikView, Qlik Sense, PowerBI, Python, DataRobot, Microsoft SQL Server, PostgreSQL, HTML, CSS, JS, Azure, Qlik NPrinting, Qlik Sense Mash Ups, QlikView/Sense Management Console, API, K4 Analytics.